

RAYMOND REYES (HE/HIM/HIS)

Evanston, IL | (704) 301-8885 | raymond.reyes@kellogg.northwestern.edu | www.raymondreyes.me

EDUCATION

2026-present	KELLOGG SCHOOL OF MANAGEMENT MCCORMICK SCHOOL OF ENGINEERING NORTHWESTERN UNIVERSITY <i>Candidate for Joint Degree: MBA, Artificial Intelligence, March 2028</i> • Leadership: AI Academic Chair, Asian Management Association • Member: Kellogg Tech Club, Innovation and Design Association (IDEA), Kellogg AI Club (KAI), Kellogg Admissions	Evanston, IL
2017-2022	CLEMSON UNIVERSITY <i>Bachelor of Science</i> • Major: Chemical Engineering GPA: 3.74/4.00 • Leadership: Cooperative Education Engineering Ambassador, American Institute of Chemical Engineering Lead • Internships: Process Improvement Engineer at Alpek Polyester	Clemson, SC

EXPERIENCE

2022-2026	DELOITTE CONSULTING <i>Strategy Consultant, Jun 2024 – Aug 2026</i> • Owned product and platform strategy for Ascend, a cloud-delivered platform unifying 50+ proprietary methods, tools, and GenAI capabilities across the consulting engagement lifecycle to improve efficiencies by over 40%. • Drove firm-wide go-to-market (GTM) and business strategy for Ascend, positioning \$80B+ in assets across 120k+ practitioners in Global, Commercial, and Public Sector; aligned approach with executive leadership. • Managed the Ascend product backlog in JIRA, converting customer insights into user stories and driving execution across 9 cross-functional teams to ship 100+ features with 100% on-time delivery. • Built compelling executive narratives and communicated complex ideas to CEOs and senior executives, influencing alignment and securing \$300M+ in continued investment for AI Transformation & machine learning. • Led a large-scale redesign of a 1000+ practitioner organization against the CEO's strategic growth priorities, aligning organization structure, business operations, and employee experience end to end. • Partnered with senior state health leadership on strategic planning for a \$2B+ demographic data hierarchy initiative, driving prioritization and trade-off decisions across 4 core business KPIs for 2M+ residents. • Spearheaded onboarding and technical readiness of 18 health organizations for the nation's first enhanced direct enrollment exchange, overseeing progress on large-scale projects expanding access to 1M+ residents. • Delivered program management and transition strategy for a state Medicaid-Medicare integration program, preparing 5 health plans for a successful 2026 launch to serve 312k+ residents. • Drove AI-powered transformation across 40+ federal health consulting engagements, assessing and deploying GenAI and automation technologies to accelerate software delivery and cut manual effort by 30%. • Applied organizational skills to run a 600+ leader Ascend product summit amid shifting product, logistics and speakers; built contingency plans that kept a 200-leader session running through a platform outage. <i>Strategy Analyst, Aug 2022 – May 2024</i> • Led a state-wide data analysis of demographic data flow across 50+ healthcare entities, translating analytical insights into a data-driven strategy for collection that reduced disparities among 2M+ residents. • Drove GTM strategy for a pro bono YMCA engagement, applying hypothesis-driven problem-solving to size 4 adjacent offerings against 5 fitness industry players; boosted engagement by 15%. • Conducted 10+ customer research interviews with technical team leaders, synthesizing user feedback with state legal input into policy recommendations that drove priority healthcare initiatives. • Delivered a 5-year growth roadmap and talent retention playbook for pro bono client GlobalKids (NPO), enabling the potential reduction of staff turnover by 33%. • Served as the key personnel lead for a successful USPS proposal valued at \$670M+, collaborating with 6+ senior leadership to craft staffing information essential to securing the win.	Arlington, VA
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ADDITIONAL DATA

- Filipino American Mentorship Lead, 2022-2025: Scaled a mentorship network of 500+ Filipino American practitioners and allies across Deloitte, connecting members across functions and levels to deepen belonging.
- Basketball Coach, 2021: Coached and mentored 15+ underserved Filipino youth on a weekly basis.
- Certifications & Skills: Microsoft Office, Visio, Python, Tableau, JIRA, AI tools: Claude, ChatGPT
- Languages: Spanish, Tagalog (Filipino)
- Interests: Kickboxing, weightlifting, writing, philosophy, hosting dinner clubs